Comparative Energy Framework in Malaysia, Indonesia and Thailand Wood Mackenzie paper prepared for the 4<sup>th</sup> National Energy Forum

September 2012

Wood Mackenzie consulting





### **Disclaimer**

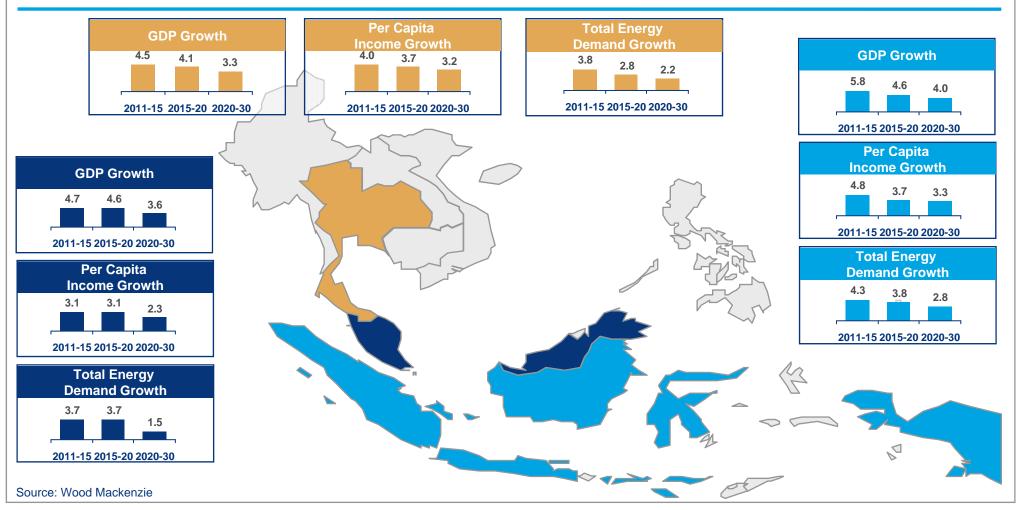
- This presentation has been prepared for presentation at the 4<sup>th</sup> National Energy Forum in Malaysia. The
  presentation is intended solely for the benefit of forum participants, and its contents and conclusions may
  not be disclosed to any other persons or companies without Wood Mackenzie's prior written permission.
- The information upon which this presentation is based comes from our own experience, knowledge, and databases. The opinions expressed in this presentation are those of Wood Mackenzie. They have been arrived at following careful consideration and enquiry but, as of this date, are subject to change. We do not accept any liability for your reliance on them.
- September 2012



© Wood Mackenzie 2

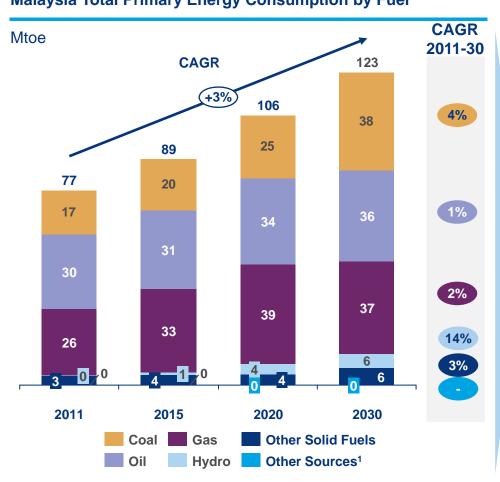
## Robust economic growth is driving energy demand in Malaysia, Indonesia and Thailand.

#### **Economic Growth and Energy Demand**





## Malaysia's current energy policy is driven by the Tenth Malaysia Plan.



## Malaysia Total Primary Energy Consumption by Fuel

1. Other Sources include other solid fuels and other renewables Source: Wood Mackenzie

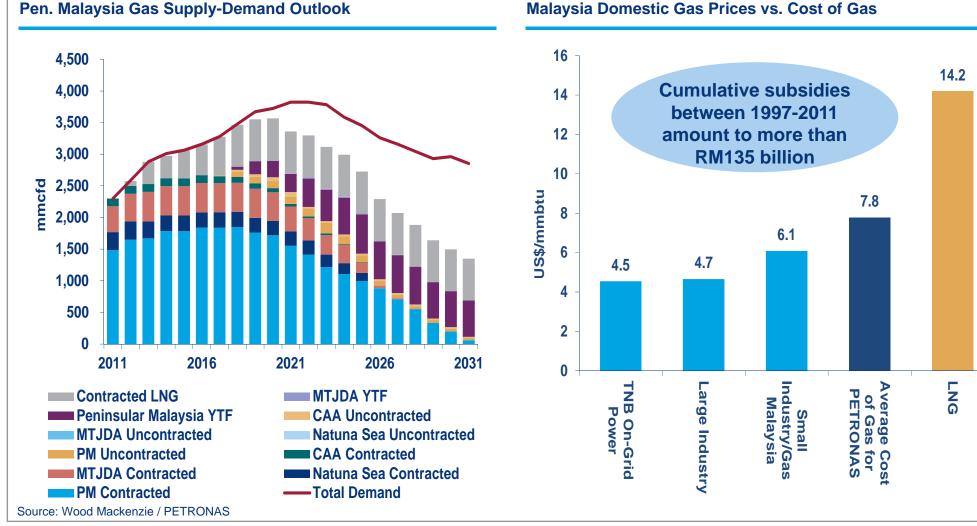
#### Wood Mackenzie

#### Malaysia Key Energy Policy Framework

- Tenth Malaysia Plan (2011-2015) highlights the "New Energy Policy":
  - Focuses on market pricing for gas and power, diversification of supplies with feedin tariffs for renewables, and energy efficiency improvements.
  - Aims to enhance energy security and reliability of supply through development of hydro, LNG and coal for power.
  - Development of nuclear energy as an option.
- Gas of strategic importance given the power sector's reliance on gas.

© Wood Mackenzie 4

## Peninsular Malaysia is facing a looming gas shortfall which is exacerbated by domestic gas price subsidies.





© Wood Mackenzie 5

## Malaysia's policy response has yield mixed results.

#### Malaysia Upstream Fiscal Measures

#### "PETRONAS Awards Small Fields Risk Service Contract to ROC and Partners" – Energy-pedia, 17 Aug 2011

"A Risk Service Contract is a new petroleum arrangement PETRONAS is implementing in Malaysia. This model strikes a balance in sharing risks with fair returns for development and production of discovered marginal fields"

#### "PETRONAS Awards Talisman PSC Offshore Malaysia" – EPMag, 29 May 2012

"This new PSC is the first of a new Progressive Volume-Based (PVB) PSC to be awarded by PETRONAS. The PVB PSC was specifically designed to incentivize contractors to improve oil recovery and increase production from mature oil fields" Malaysia Proposed Gas Price Reform

#### "Malaysia Ups Power, Natural Gas Prices" – Reuters, 30 May 2011

"Natural gas prices will rise by 3.0 ringgit per mmbtu each six months until it reached market levels...the price charged for power generation rises to 13.7 from 10.7 ringgit per mmbtu (from June 2011)"

#### "Solving Oil and Gas Subsidy Problem" – The Star, 5 May 2012

"The argument against subsidizing the country's oil and gas has been made time and again, yet the decision to do away with it remains one that no government would be glad to make in a hurry"

#### "Framework Needed on Gas Subsidy" – The Sun Daily, 5 Jun 2012

"The Government needs to work on a mechanism in terms of who will be charges based on market rates and who will be subsidised"

Datuk Dr Abdul Rahim Hashim, MGA

Source: Various Newswires / Wood Mackenzie



© Wood Mackenzie 6

# Indonesia's Energy Law embeds the national interest as the cornerstone of energy policy.



Indonesia Total Primary Energy Consumption by Fuel

1. Other Sources include other solid fuels and other renewables Source: Wood Mackenzie



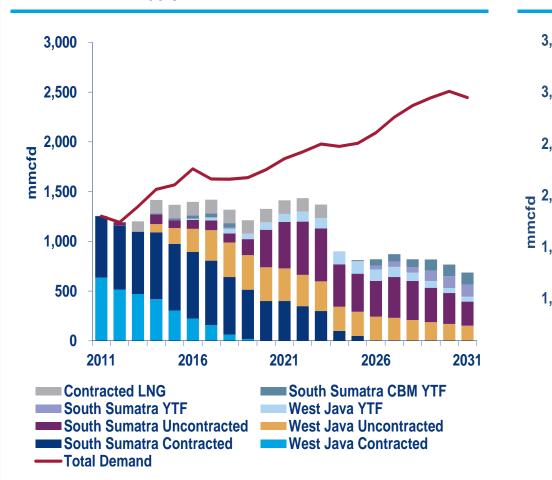
- Energy Law (2007) mandates energy resources be utilised for people's welfare:
  - Focus on diversifying energy supply to renewable sources.
  - Guaranteeing availability of energy from indigenous sources or imports.
  - Prices based on "fair economic value"; Governments obliged to subsidize underprivileged.

### Domestic Market Obligation (DMO)

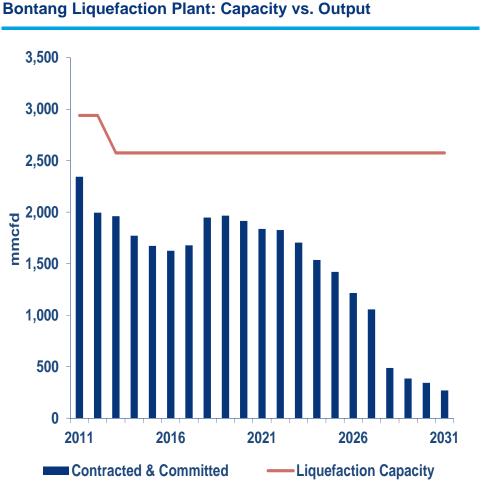
- Oil & Gas Law (2001) requires at least 25% of contractor entitlement production "to fulfill domestic needs"; DMO requirement extended to coal in 2009.
- Mining Law (2012) limits foreign ownership of coal mines.



## Inadequate energy sector investment poses a major challenge for Indonesia in the gas sector...



West Java Gas Supply-Demand Outlook



Source: Wood Mackenzie



© Wood Mackenzie 8

### ...as well as power sector.

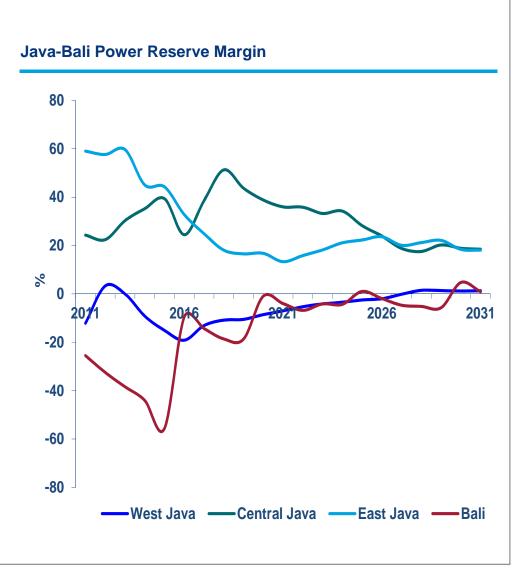


#### Indonesia Crash Build Power Program I

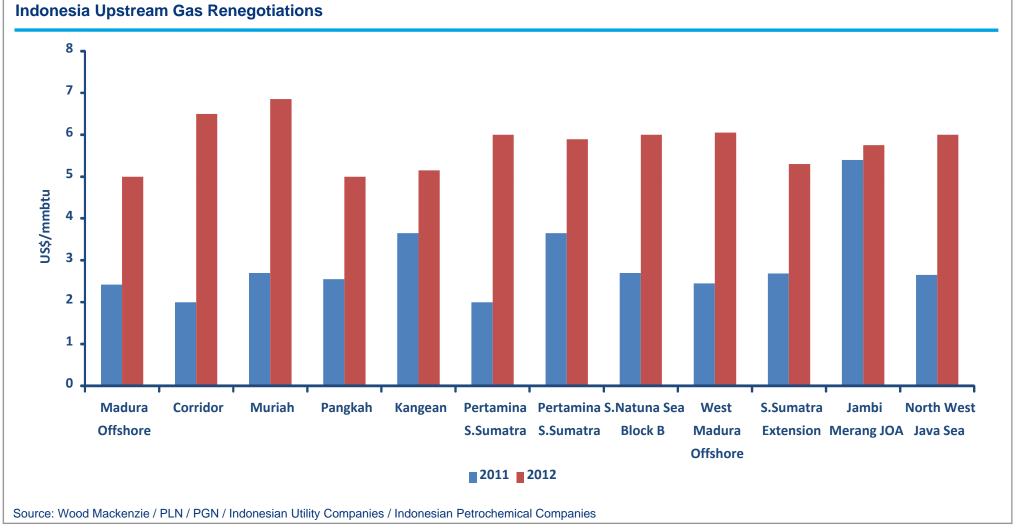
© Wood Mackenzie 9



Source: Wood Mackenzie



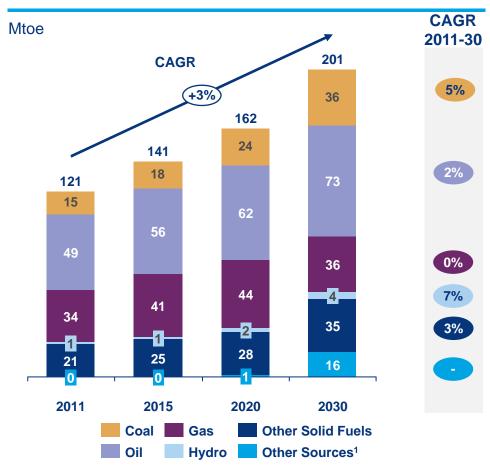
## Gas prices have been on the rise in Indonesia as public and private sector players face up to market realities.



Wood Mackenzie

© Wood Mackenzie 10

## Thailand's energy policy aims to diversify the country's fuel mix and promote market-reflective prices.



Thailand Total Primary Energy Consumption by Fuel

1. Other Sources include other solid fuels and other renewables Source: Wood Mackenzie

## Wood Mackenzie

#### Thailand Key Energy Policy Framework

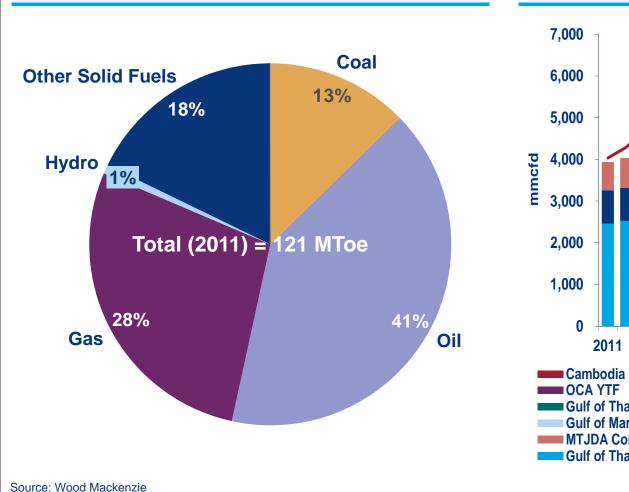
- Fuel diversification and environmental concerns
  - Coal-fired steam plants as a means to diversify fuel and generation mix from gas.
  - Constitution requires public hearings for projects having potential to impact health and environment (including mining and power projects).
  - Promotion of Small Power Plants (SPP) and Very Small Power Plants (VSPP) based on renewable energy.

### Depoliticising energy tariffs

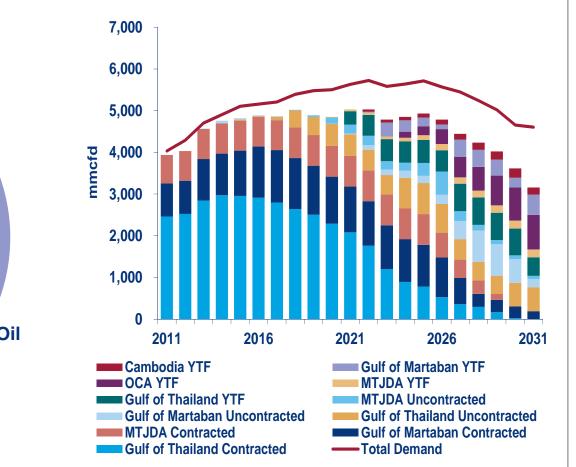
- Gas Pool
- Automatic Tariff Adjustment Mechanism

### Thailand is heavily reliant on natural gas, but maturing domestic supply poses a challenge for the next decade.

**Thailand Energy Mix** 



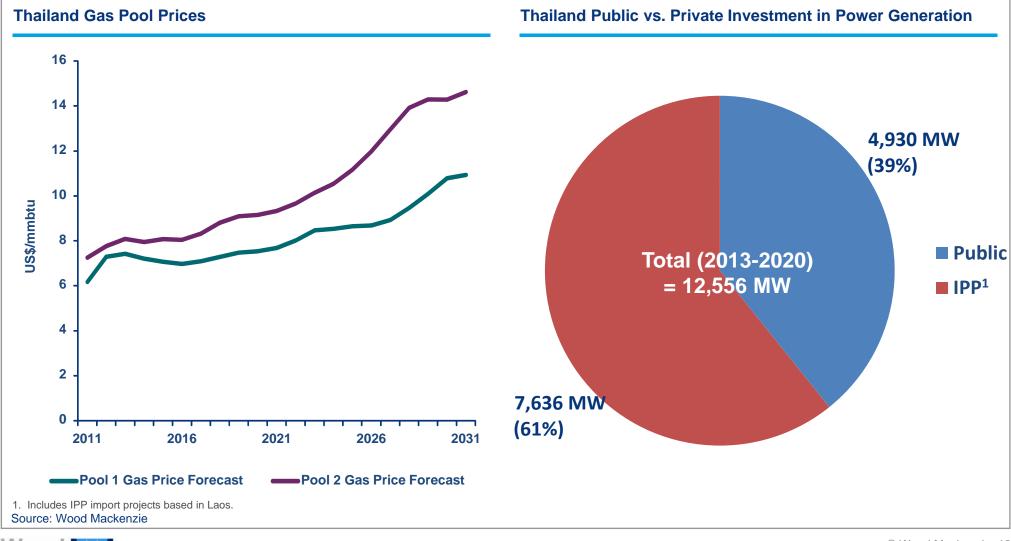






© Wood Mackenzie 12

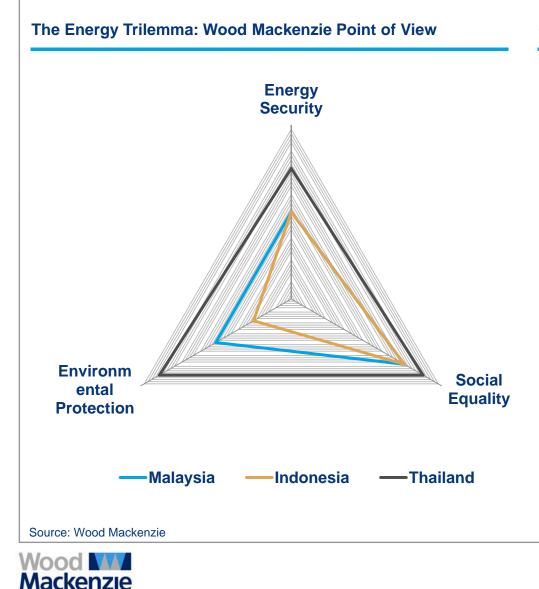
## Thailand's energy sector has benefited from the depoliticisation of gas and power tariff-setting.





© Wood Mackenzie 13

## Malaysia, Indonesia and Thailand face a common set of energy challenges.



#### Common Challenges for Malaysia, Indonesia and Thailand

### Energy Security

- Managing indigenous resources
- Facilitating fuel imports
- Promoting fuel diversity
- Encouraging energy sector investment

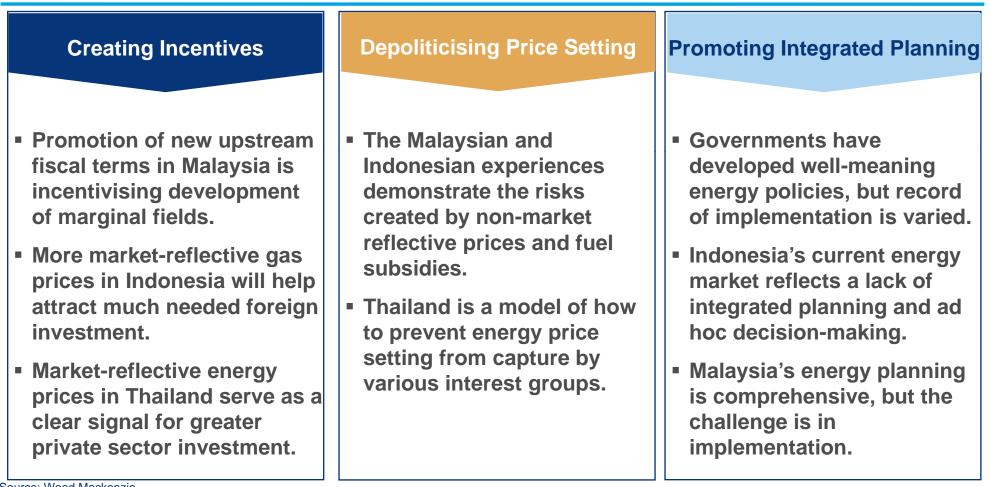
### Social Equality

- Ensuring fuel price affordability
- Reducing state subsidy burden
- Environmental Protection
  - Minimising carbon footprint
  - Improving energy efficiency



# Policy-makers in Malaysia, Indonesia and Thailand have much to learn from each other.

**Key Lessons** 



Source: Wood Mackenzie



### Contacts

> Rajnish Goswami
 > Head of Gas & Power Consulting - Asia & Middle East
 T: +65 6518 0829
 E: rajnish.goswami@woodmac.com
 > Valery Chow
 Vice President - Gas & Power Consulting
 T: +65 6518 0854
 E: valery.chow@woodmac.com



© Wood Mackenzie 16

#### **Global Contact Details**

Europe Americas Asia Pacific Email Website +44 (0)131 243 4400 +1 713 470 1600 +65 6518 0800 energy@woodmac.com www.woodmac.com

#### **Global Offices**

Australia Brazil Canada China India Indonesia Japan Malaysia Russia Singapore

South Korea United Arab Emirates United Kingdom United States



Wood Mackenzie is the most comprehensive source of knowledge about the world's energy and metals industries. We analyse and advise on every stage along the value chain - from discovery to delivery, and beyond - to provide clients with the commercial insight that makes them stronger. For more information visit: www.woodmac.com



© Wood Mackenzie 17